

CURRICULUM VITAE



ESSENTIAL ECONOMICS

Jay Sangani

B.Sc. (Hons), M.A.

Senior Consultant

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Introduction

Jay is a Senior Consultant with a background in economic policy analysis and advice. His interests span a wide range of work areas including economic impact assessment, market feasibility analysis and urban development strategy. Jay has a particular expertise in public policy assessment and evaluation.

Disciplines, Skills, Qualifications

Jay's project experience includes strategic and industrial land assessments, metropolitan activity centre studies, regional economic development studies, infrastructure investment analyses and tourism / leisure benefit assessments.

His technical skills include statistical and economic modelling, advanced demographic and socio-economic analysis, and GIS mapping.

Jay's career in economics and public policy-making includes key positions as an adviser in the departments of the Premier of Victoria and the Prime Minister.

Academic Qualifications

Bachelor of Science (Hons), Economics & Philosophy
London School of Economics, 2001

Master of Arts, International Relations
Warwick University, England, 2003

Present Position

Senior Consultant, Essential Economics
April 2010 – present

Past Positions

Assistant Director, International Strategy Unit & Adviser, Strategy & Delivery
Department of the Prime Minister & Cabinet
Canberra, 2008 – 2010

Senior Adviser, Economic Policy, Department of Premier & Cabinet
Melbourne, 2007 – 2008

Economist, Essential Economics, Melbourne, 2006 – 2007

Business Analyst, UBS Wealth Management, Melbourne, 2004 – 2006



Recent Experience

Retail and Commercial Feasibility and Location Assessments

- Shopping centre feasibility and trading impact assessment, South Morang activity centre, for private client
- Retail and commercial land use assessment, University Hill activity centre, for MAB Corporation
- Retail and economic assessment, Preston Central Activity Centre, for City of Darebin
- Retail advice, South Melbourne Markets
- Activity centre analysis and advice, for City of Brimbank
- Economic assessment of land use options, Angle Vale, South Australia, for private client
- Economic study of Queen Victoria Markets, for City of Melbourne
- Market Feasibility Assessment for the Stevens Hotel, Clarksdale, Mississippi, US

Strategic and Urban Planning

- Economic development and employment lands analysis, Casey-Cardinia, for the Victorian Growth Areas Authority
- Kawana Retirement Village market feasibility analysis, for Stockland
- Penrith Retirement Village market feasibility analysis, for Stockland
- Whitehorse strategic sites analysis, for City of Whitehorse
- Economic and employment planning in the City of Hume, for the Victorian Growth Areas Authority

Urban & Regional Economic Development

- Economic benefit assessment of aviation training facilities at Moorabbin Airport, for the Oxford Aviation Academy
- Latrobe Valley economic study, for City of Latrobe
- Scottsdale Road closure advice, for private client, Tasmania
- Industrial land-use assessment, for City of Greater Shepparton
- Industrial land-use assessment, for City of Darebin
- Ballarat Airport economic analysis and investment opportunities study, for City of Ballarat
- Ballarat West Employment Zone industrial land use and planning analysis, for City of Ballarat
- Impact of Victorian State Budget 2011-12 on metropolitan and regional municipalities, for Socom Public Relations

Economic and Tourism Impact Assessment

- Economic and tourism impact analysis of winery, Sunbury, for private client
- Economic impact study of aviation and site activities at Avalon Airport, for Linfox
- Economic and tourism impact assessment of the Australian Open Lawn Bowls Championships, for City of Darebin
- Economic assessment of completion scenarios, South Face Road, for Shire of Baw Baw
- Economic and tourism impact assessment of Coronet Bay Sporting Village, for private client
- Economic benefit study of Little River Airpark, for private client
- Economic impact of Crime in Frankston, for City of Frankston